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Season's Greetings to all our TriMark customers and friends. As our Holiday graphic says, it is that time of year when we tend to reflect on the past year as well as take our first steps towards the new year!

How do you sum up a year marked by isolation, turmoil, loss, unrest, uncertainty, and despair? Unprecedented, 2020 has proven to be one of the most challenging year on record for the global economy. Front and center, the COVID-19 pandemic is the worst health crisis in more than a century and has destroyed hopes for a strong global upturn coming from 2018. Economic reports for 2021 shows some acceleration, but they do not seem to indicate signs of a full recovery until 2022.

**As most of you are aware, steel shortages will be an issue starting in early 2021. Steel lead-times have lengthened as well as the demand is far exceeding supply, which will impact costs and availability. Any advance planning and forecast information for 2021 will assist us to stay in-front of your production requirements during these unprecedented times.**

Our latest news is that we recently completed a successful IATF/ISO re-audit and just obtained our ISO 14001 Certification. TriMark is committed to an environmental management program

that involves continuous improvement in environmental performance including the prevention of waste and pollution in support of our strategic business objectives. Additional information can be found on our website by clicking [here](#).

Looking ahead, in 2021, TriMark will be celebrating our 50th Anniversary. Look for additional information on some of the activities we have planned for the year to celebrate this milestone with the people who made it possible – TriMark employees and our loyal customers.

It has been quite some time since we have reached out to our customer contacts and asked your opinion of TriMark, so be on the lookout for a Customer Survey to be sent out in early 2021. Help us to serve you better by giving us some feedback and critique – your opinion matters.

We continue to be optimistic about our business and the markets we serve and look forward to the challenges and opportunities that 2021 will present – **we thank you for your business**.

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## Door Systems - Providing the Big Picture Solutions

Designing a full door system solution requires a wide range of high-quality products working together to form a rugged, reliable system. As a world leader in vehicular door hardware, TriMark's products sets the standard in excellence, design and value in the field. We take pride in the details, such as opening/closing efforts, structural support, appearance, safety, security, ease of assembly, quality, durability, and overall value.

[Click here for all the production information!](#)

## Rotary Latch

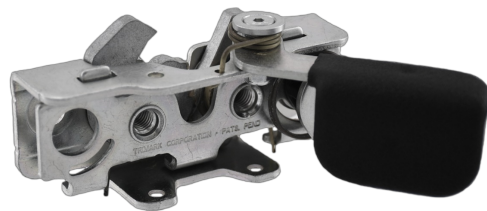
The rotary latch is the heart of the door access system, TriMark's feature the highest levels of quality, security and strength to meet virtually any application.

[Click here for information on rotary latches](#)

## Exterior Handle

TriMark's wide variety of exterior handles take into consideration; style, functionality, mounting/space claim and security.

[Click here for information on exterior handles](#)



## Interior Releases

Today's door designs demand ergonomic placement and ease of function for the inside release. Considerations include style, functionality, mounting, installation, materials and finish.

[Click here for information on interior releases](#)



## Rods/Cables

TriMark excels at remote releases, utilizing rods or cable connections. Our rods and cables efficiently transfer mechanical input from the operator and enable quick and safe operation.

[Click here for information on rods and cables](#)



## Power Lock Actuator

TriMark's power lock actuators provide an electrically powered lock/unlock function with consideration for integration into mechanical products as well as facilitating mechanical override.

[Click here for information on power lock actuators](#)



## Keyless Entry

For additional convenience, functionality and safety, our comprehensive selection of components and systems allows for complete keyless entry, security and ignition control for vehicles and equipment.

[Click here for information on Keyless Entry](#)



# Bottom Line - TriMark Can Offer a Full Range of Platform and Product Access Solutions

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## TriMark Showcased Products at bauma China 2020



Despite last minute threats of the Covid-Pandemic in China, bauma 2020 went ahead as planned. The health and safety of exhibitors, visitors and show sponsors was a top priority and safety measures and guidelines were strictly followed during the show. The China economy is recovering from the coronavirus shutdowns and trade fairs are key to rebuilding world economies. The show is an extension of the world-famous construction machinery exhibition Germany bauma and has become the world stage for global construction machinery companies in the Asia marketplace.

Show officials stated 80,000 visitors attended 2020 bauma show which is a reduction of 62% from the 212,500 in 2018, but was the largest construction show since the onset of the pandemic. A total of 2,867 exhibitors displayed including international companies such as Caterpillar, Volvo and Terex. Despite that fact that the show was severely impacted by Covid-19, the show organizers claim that it was reported as positive to those that attended and exhibited.



TriMark showcased its products at bauma China in late November. On display was our latest new door and window access products as well as our industry leading handles, latches, linkages, hinges and complete door access systems for off-highway vehicles and equipment.

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